

STEVEN PAUL | GROUP CHIEF FINANCIAL OFFICER

BACHELOR BUSINESS, CPA

UP CLOSE...

Steven is a keen road cyclist who loves adventure, and aims to one day trek to Everest base camp and cycle some of the Tour De France's famous climbs. He admires people like Warren Buffet and Cadel Evans who have a no nonsense disciplined approach to achieving success in their chosen fields.



Steven is a results-driven executive and an expert in **business and strategic planning, mergers and acquisitions, and leading businesses and divisions through financial turnarounds.** He is well regarded for his ability to combine advanced business practices and strategies to integrate focused programs that increase revenue and diversify program activity, while reducing operating costs and creating a scalable business model.

He has more than **20 years experience working in facilities management,** having held leadership positions at Prestige Property Services, Tempo Services, and ISS Facility Services. As part of the ISS Security leadership team, he helped grow the company from \$202m to \$290m (a 44% increase) and **successfully doubled earnings before interest and taxes returns** from \$9.5m to \$19m. Also at ISS, he led the Acquisition and Integration team in the acquisition of a large catering company that serviced the remote mining camps in Western Australia with clients such as BHP and Rio Tinto.

The acquisition allowed ISS to compete in a sector that the company in Australia had no previous exposure to, and it resulted in a new division achieving \$150m in sales within the first year.

Most recently, Steven worked for six years at Glad Group, first as Chief Finance Officer then as Chief Finance Officer & Chief Operating Officer, before joining Ozland Group Solutions in late 2020.

Steven is a Certified Practising Accountant and a member of the Australian Institute of Company Directors. He has an **open and transparent approach to leadership,** and believes the key is to **build personal relationships to allow open and transparent communication both ways.**

“The numbers tell the story of a company, but the people achieve those outcomes. I enjoy helping people and organisations to have a clear picture of what is needed to achieve outcomes.”

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Now that you know a bit more about me, I'd love to know more about you.